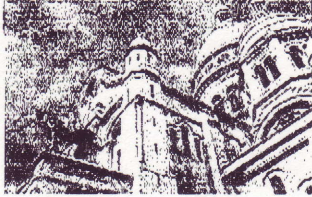


Pearson Realty

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To Whom It May Concern:

In 1998, I had the pleasure of meeting Kelly Staples in Sun Valley, Idaho. At the time, I was working as Vice President of Operations for Marketron, Inc. (Traffic and Billing Software for the Broadcast Industry) and we were in the process of moving the entire company from Silicon Valley to Sun Valley, Idaho. The reason that we were moving the company to Idaho, in the beginning of the "dot-com" boom, was that Sun Valley had (and still has) a number of well-educated, talented people living there that were under-employed and we felt that a small, privately-owned company would reap large benefits from this fact.

In order to accomplish this goal, we had to hire 20 people to start the process and make sure that they were smart, quick to learn, responsible, personable, communicative and flexible. Kelly Staples was one of the first people that we hired because she not only fit into all of these categories, but she also had the drive and ambition to succeed and become a leader.

When the company needed to start a sales team in Idaho (to replace the California branch), Kelly was again at the top of the list. She proved to be responsible and organized, as well as a top producer. Her clients loved her - and she had some tough ones! She was the Sales Rep and Account Manager for the entire Northeastern Region of the U.S. - traveling constantly and dealing with demanding clients in New York City and Boston during the release of new software products.

Knowing Kelly for these past eight years has been a delight and she would be a benefit to any employer looking for a hard-working, smart and loyal person to fill a challenging position.

If you have any questions, feel free to contact me at 408.313.7060.

Regards,

Nancy C. Pearson